# The NATE Patch

#### Look for the NATE Patch

Consumers demand technician excellence, and NATE-certified technicians deliver.

#### What is NATE?

NATE stands for North American Technician Excellence, and it's the only nationwide certification program accepted by the entire heating, ventilation, air conditioning, and refrigeration (HVACR) industry – contractors, manufacturers, the Air Conditioning Contractors of America (ACCA), and technicians themselves.

### Are all HVACR technicians certified by NATE?

NATE is a voluntary certification program designed to ensure that qualifying technicians have a core set of competencies and can be trusted by the consumers who hire them. NATE is the culmination of several years' worth of work by ACCA and other industry organizations to establish one single, nationwide certification.

Over the past few years, NATE has grown considerably. More than 20,000 technicians have been NATE-certified and the list continues to grow. With a strong endorsement from the leading manufacturers of HVACR equipment, NATE certification is the standard by which all technicians should be judged.

# Don't you want third-party reassurance that the technician in your home is a capable, qualified individual?

A good air cleaner reduces or removes the irritants that cause allergic symptoms. You may choose a portable air cleaner for smaller spaces or a whole-house air cleaner that works in conjunction with your forced-air system to provide cleaner air throughout your home.

## Is the NATE certification really meaningful?

Yes! The NATE certification is rigorous and voluntary. There are other third-party certification programs out there, but they have suspiciously high "pass" rates. NATE has the lowest pass rate and is the only nationwide certification program endorsed by the HVACR industry across all levels. Technicians, contractors, manufacturers, utilities, educators, wholesalers, and leading industry trade associations support NATE, and industry organizations such as ACCA have helped develop the tests to ensure they maintain high professional standards.

In short ... ask for NATE-certified technicians. And look for the NATE patch!

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